

Boeing Employees' Ski Club – St. Louis
Trip Expansion Policy
Dated 12/20/2024

PURPOSE

This policy defines the required steps in expanding an existing trip beyond its current contractual capacity.

PREFACE

It is in the best interests of the Club and our Membership to have a full slate of viable trips (i.e. trips that will break-even after expenses and contingency contribution). The Trip Committee and Board will attempt to properly size the trips for the coming season to meet demand. However, it can be difficult to gauge the popularity of any given trip prior to the sign up event. When there is excess demand for a given trip, our first course of action is to direct the Members to one of the other trips as changing the size of any one trip can adversely impact the other trips. When the other trips cannot fulfill the demand, then it is appropriate to pursue trip expansion. In the aftermath of the sign-up event, it's more likely that the club would consider expanding a trip.

SPECIFIC ACTIONS

The Trip Captains for current season and the Vice President of Trips shall make the decision to explore expansion; other board members may be consulted as well. The decision to explore trip expansion for a particular trip will take into consideration the number of openings for each trip and along with the input from the other trip captains, will determine the optimal number of additional spaces to request from the Tour Operator. Accommodation of the people on the waiting list is only one factor to be weighed; lodging utilization (i.e. full hotel rooms and condos), bus utilization (i.e. at what level do we need to switch from a 47-passenger bus to a 56-passenger bus), and additional complementary packages, all must also be considered. The additional lodging and transportation space may come at a different price than the original contract price, therefore the price offered to the people on the waiting list may not match the advertised price. This is covered in the terms and conditions on the trip application. The trip cost breakdown on the deposit template should be adjusted for those people that take an expansion space. The trip price for the "main block" of attendees will not be increased due to the expansion.

Once the Vice President of Trips has gathered enough information from the Tour Operator, Trip Captain and other relevant sources, the information will be provided to the Board of Directors via a motion, discussed, and a vote will be held to formally approve/disapprove the expansion.



12/20/2024
Date

President

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